



Date 06/15/2022

Location Virtual <https://teams.live.com/joinmeeting/932925885010>

**Attendance: Paul Lalonde, Ron Barr, Christina Vanier, Marcel Levesque, Charlotte Lalonde, Bobbie Wylie**

1. Call to Order: 7:02 pm
  - o Duty Officer: Paul Lalonde
2. Minutes of the May 26th Meeting (Prep for COO Meet)

Moved by Christina, Seconded by Charlotte.

### 3. Additions to the Agenda

### 4. Business arising from the minutes **Status of Action Items:**

- o Fuel Surcharge - Major Hiring Companies
  - i. **Tomlinson** announced FSC in early May for Tri Axles only...
    1. What do we do about trailers: RWT says they do not hire trailers, so they've kept the rate the same. When they need trailers we can decline to put pressure on.
  - ii. **Cavanaugh** apply FSC recently + \$115.00/hr + also raised their trailer rates
    1. Their FSC calculations looked similar to our FSC
  - iii. **Lafarge** upped rate to \$115.00/hr, upped tonne mile 10%, Jeremy is going to go back on jobs he can in may and will determine if they can pay an FSC.
  - iv. **ASL** \$115.00/hr, following FSC, not adding one yet though.
  - v. **Aecon** No Status: **ACTION RON** Will reach out to Levensky tmrw
  - vi. **Taggart** up to \$110.00/hr, theyre looking for trucks but people are declining at that rate, putting the pressure.
  - vii. **Coco** is still at \$105.00/hr for tri axle, not budging... (Christina emailed Kevin Kylie when everyone raised their rates, no response, phoned left a voicemail 2 days ago, Christina requests Ron for assistance) **ACTION RON**
    1. Could be an opportunity to pull some trucks and find work elsewhere for the companies that haven't stepped up to the plate.
  - viii. **RON ACTION:** figure out whose working for coco in tri axles
- o Fuel Surcharge - City of Ottawa
  - i. Ron and Paul invited to a emerg meeting 06/14

- ii. Blake Robillard COO
- iii. Offered Tri Axles an FSC for wind/storm clean up **only**
- iv. Definitely opens the door for FSC on snow tender, esp with volatility.
- v. We have a good relationship with the City, and they are open to work with GOTA
- vi. This fall we have to meet again with hiring companies and the COO and bring our base rate up; be proactive instead of re active

- **Action Charlotte** EXACT POST send an invoice
- **Action Charlotte** Yesion/Leomart provide discounted invoice. CC Ron

#### 5. Finance Report

- o As of April 29th Balance of Account: \$29,763.90
- o Ron to do some receivable follow up
- o Future Events: Push membership incentives, invite non-members to events and meetings
- o Value to Membership: reach out to more suppliers
  - i. **ACTION PAUL/CHAR** PMW, Mobile Super Wash, KS Kelly Tire
- o **APPROVED Motion:** order more stickers 150 (send to associate members)
- o **APPROVED Motion \$300.00 budget** Purchase Roll up banner for events
  - i. Christina obtained a quote for banner: Lady in Winchester - \$205.00 regular stand, \$245.00 more stable stand, design fee is \$50.00/hr
  - ii. **ACTION CHARLOTTE:** SEND GRAPHICS TO CHRISTINA

#### 6. Committee and other reports

- o General Manager Report - Ron Barr
  - i. Finished snow tenders, 23 submissions for memberships
  - ii. Assist with MTO Audit - has visited them twice, met with MTO Auditor, prepared paperwork... Process has changed, Ron wants to prepare the company so he knows the new process
  - iii. Assist Former GOTA Board Member with Insurance issue
  - iv. GVWR Sheets, has some questions about Bulgari Pavings Sheets, reached out to MTO Agent... only outstanding one that hasnt been sent out.
  - v. Continue to work with Ottawa Interlock with Provincial Offences ticket... got the Justice of Peace to reopen the case
  - vi. Received 24 tickets to fight in the last month
  - vii. Discussed with COO on FSC... goes a long way to go with the dialogue, they're reaching out to us to discuss - situation is critical.
  - viii. Working w 3 companies to get them qualified with MOE Conservation and Parks (EASR)
  - ix. Road test for drivers, critiquing circle checks (insurance requirement)
  - x. Produced a number of health and safety manuals (insurance requirement)

- Paul: give them advice, but if it goes any further start charging them, and don't use your GM time for the legal matters.
- Start sharing sources with membership instead of performing these tasks on an individual basis. Offer a seminar on MTO auditing, etc.
- **ACTION Ron**: Offer a Seminar on preparing for a MTO Audit - 4 or 5 sessions
  - i. Have a presentation ready for next meeting, and we will organize it as we did with the c-12 training. Can record the sessions and post for any one who cant attend or want to watch at a later date.
  - ii. **Action Char**: figure out how to record sessions
  - iii. **Action Ron**: Enviro Day - Ron to provide Fall Dates

#### 7. New Business

- Vankleek Hill Show & Sign June 25th
  - i. Flyer has been shared on all social media pages, Christina will share again.
  - ii. Tractor pull, beer gardens, etc... cant allow us to have bbq because they have food vendors...
- Tonne Mile Revision/Truck Zones RWT
  - i. Updated Tonne Mile sheet came out from RWT, zones are based on minutes, 7-8 axle was never adjusted, Christina spoke with Derek Thomas, they didnt update the 7-8 axles because they were making a good rate, and they are not hiring many trailers. Why does a 5-6 axle make more...
  - ii. **Ron/Paul Action Item**: need to discuss with RWT, our membership has been asking about this.
  - iii. **Action Charlotte**: compare rates from last year to this year.

#### 8. Motions between Minutes

#### 9. Adjournment: 8:16 pm

**Moved:** Randy **Second:** Christina

**Next Meeting: July 13th/22**

Important Notes