



Date: March 16th at 7:00pm

Location: Virtual <https://teams.live.com/join/9325273736125>

Attendance:

1. Call to Order:

2. Minutes of the March 9th Meeting

Moved by _____ seconded by _____.

3. Additions to the Agenda

4. Business arising from the minutes Status of Action Items:

5. Finance Report

- 2021 Financials present by Ron

6. Committee and other reports

7. New Business

- Those with a rapport with trucking company to go in and negotiate, outline our platform.
 - Tomlinson: Paul
 - Lafarge:
 - Taggart:
 - ASL:
 - Cavanaugh:
 - Other:
- Respond by date for Hiring Companies to rate increase + FSC
- Campaign: "Trucking is a Profession; Not a Hobby"
 - Continue conversation
- Directors Insurance
 - Charlotte needs assistance w financials
- Invoicing for Members + New Applicants
 - Receivable follow up - update
 - Are all invoices sent out to those who sent back filled apps?
 - Get Treasurer involved
- National Capital Heavy Construction Association (NCHCA)
 - AGM April 7th
- Ontario Aggregate Trucking Association

- Strike March 14th
- C-12 Waste Transport Driver Training
 - <https://www.ontario.ca/page/c-12-training-requirements-drivers-waste-transportation-vehicles>
- O Reg.406/19: Excess Soils Owner/Driver Training
 - <https://mcmillan.ca/insights/the-quick-and-dirty-on-phase-two-of-ontarios-excess-soil-regulation/>
- Advertising Exposure to GOTA Members, by Associate Members (Ron)
 - Pricing confirmation
- Recognition of Board Members Past
- New Member recruitment, welcoming New Members
 - How do we want to welcome
 - Recruitment: COO Snow List Ron provided
 - Incentives for New Members: Hr, Employee Benefits
- Form a Committee for Tonne/Mile Rate Sheet Revision
- New Website
- Stickers

8. Motions between Minutes

9. Adjournment

Next Meeting

Important Notes