



Meeting Minutes from Board of Director Meeting – March 2nd, 2022

In Attendance:

Ron Barr (General Manager), Paul Lalonde, Charlotte Lalonde, Kevin J. Scott, Tyler Hoy, Greg Anderson, Bobbie Wylie, Christina Vanier, Randy Thompson, Marcel Levesque, Liz Tanguay Gingras

Meeting Called to Order at 8:10 PM

AGM from February 26th discussed, final thoughts provided by board, no minutes approved.

Spoke about the AGM from the previous week, thoughts on the rates and action that needs to be taken by the Association and Owners

- Discussed the letter that Trucking companies will be drafting to provide to their customers which will state our hourly rates for truck rentals.
 - o Director requested a committee be put together to evaluate the tonne mile rate sheet provided by GOTA
 - o Discussed the logistics of the letter:
 - What should the letter look like? (1 Letter sent to all members, they use contents on their company letterhead)
 - How do we send it out? (GOTA will collect all letters and provide to the 5 major carriers, members will send out to all their customers)
 - A template for Owner-Operators was also suggested

Take-Away from this discussion:

- Ron is going to email all members their preferred rate increase: \$105, \$110, \$115 and then decide on the rate we will be including in our letters by using the average received in the responses.
- There are too many Directors in the Board. There needs to be assigned roles as the Charter states, action needs to be taken on this end.
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